

To whom it may concern,

Water Management Project – Priory Group

As part of a comprehensive review of environmental performance, Priory Group wished to assess their expenditure and consumption of water. With a growing estate covering the country and served by almost every water company, we were recommended to the company Water Management Solutions (UK) Ltd (WMS), a specialist with considerable experience in water billing analysis, cost recovery, and conservation.

Their experience covers a wide variety of both public and private sector organisations throughout the UK, including healthcare and education which has proved essential in the understanding of our business.

We agreed a fixed percentage incentive based on a "no win, no fee" in order to retain their services.

Following the initial instruction in November 2010, WMS initiated their Water Management Process. This structured analysis utilised billing and site data to reveal any incorrect charges, and highlighted potential issues with tariffs and consumption levels at certain sites. WMS then submitted claims against the incorrect charges and in conjunction with the estates team and the sites in question, co-ordinated the investigations.

WMS's expertise has proved invaluable, negotiating with water companies to deliver rebates and also to mitigate back charges. Their ongoing site profiling and benchmarking exercise has demonstrated a clear understanding of water usage on our sites, been able to identify the potential for leakage, and through managing the detection and repair process in coordination with our estates teams' has delivered further rebates and on-going savings.

To date I have been very impressed with their professionalism, efficiency and their ability to achieve such not insignificant returns and on-going savings for the Priory Group. This has proved a very worthwhile exercise for Priory Group during our period of rapid growth, and as such I would have no hesitation in recommending this company and its services.

Yours Sincerely



Gary Kingham
Group Purchasing Manager
The Priory Group

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Group Purchasing Manager, Priory Group

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